**BaleDoneen Method Academy**

**COURSE #2**

**Course 2 Outline – Perfecting your Business with the BaleDoneen Method**

Review Course #1Implementation & New Patient Interview

Rules, Beliefs, Values

1. How can understanding rules, beliefs and values strengthen relationships?
2. What tools can we use to improve overall team and patient communication?

Business Fundamentals:  Goal Setting, Financial, Pricing

1. How can goal setting positively impact my business?
2. What benefits can come from monitoring my financial progress?
3. What should I be charging for BaleDoneen services?

Achieving Greater Clinical Acumen and Confidence

1. What steps should I follow in diagnosing a case?
2. A pragmatic approach - We’ll begin with Inflammatory testing and how to explain the results to a patient!
3. Case Study Review
4. Q&A