

**BaleDoneen Method**  
**New Patient Telephone Interview (10 min or less)**

**STEP 1**

**GREETING**

*It's a great day at Dr. \_\_\_\_\_ office, this is \_\_\_\_\_, I can help you.*

*Who do I have the pleasure of speaking with? (callers name) \_\_\_\_\_.*

**STEP 2**

**DISCOVERY QUESTIONS**

*What prompted your call today?*

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*Whom can we thank for referring you? \_\_\_\_\_*

*We practice the BD Method, the cure for arterial disease including:*

- Heart Attack
- Stroke
- Type 2 Diabetes
- Dementia
- Chronic Kidney Disease
- ED and more

*Which of the conditions apply most to you?*

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*What is most important to you about \_\_\_\_\_ (repeat value).*

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*On a scale of 1-10, where would you currently rate your health? \_\_\_\_\_. Where would you like it to be? \_\_\_\_\_*

*What other questions do you have?*

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*Are you ready to get started?*